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## WELCOME TO TECHSAFE SEATING IN 2015!



**Work commences again – and to all our clients, suppliers and business associates, all the best for 2015!** Continuing our trend of upwards growth for the last five years, 2015 promises to be bigger and better for our team with many new developments ahead including:

- Improved lead times through a structured approach to increased production efficiencies
- Warehousing facilities in key locations
- NEW cost saving innovative seat and floor track system
- Techsafe Seating Demonstrator Vehicle launch

We trust you will enjoy the year as much as we intend to and look forward to continuing to service the passenger transport seating system needs of many fleets.

**Watch this space!**

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## INTRODUCING SEATING NEWS

Welcome to Edition 1 of our new periodical SEATING NEWS. We have a passion for all things passenger seating and are actively involved and at the forefront of the latest innovations, legislation and industry challenges, discussions and news. The purpose of SEATING NEWS is to keep you abreast of these along with up-to-date product and service information and other articles of interest.

**We hope readers will find the content informative and relevant and look forward to feedback or the submission of potential material for inclusion in future issues!**

# LATEST PROJECT MINIBUS SEATING



Complimenting our position as the specialist supplier of minibus seating systems – the comment from the builder of a recently completed Mercedes-Benz Sprinter Luxury Limousine Bus was – ‘The customer was very happy!’

The project comprised BUSSAFE AGILE Double passenger seats and used their ability to be uniquely upholstered to match the seat cover aesthetic to the clients exact specification. Seats were mounted on NMI quick release pedestals to allow the client to utilise a number of different seat configurations. Charcoal leather with white twin stitched trim and complimenting interior panels.

Visit: [www.techsafeseating.com.au/project-galleries](http://www.techsafeseating.com.au/project-galleries) to see the BUSSAFE AGILE Mercedes Sprinter Luxury Limousine Bus Project Gallery photos





# STATISTICS

In DECEMBER 2014 there were 2137 new light commercial vans and buses sold Australia wide. The Toyota Hiace finished first in the pack followed by Mercedes-Benz Sprinter, Hyundai I-Load, Toyota Commuter Bus, VW Caddy, Renault Trafic, VW Transporter, Mercedes-Benz Vito followed by the remaining LCVs.

And in DECEMBER 2014 the highest number of CrewSeat™ rear bench seats were supplied into: the Hyundai ILoad, followed by VW Transporter and Toyota Hiace tied, Mercedes Sprinter, Mercedes Vito, VW Caddy and Toyota TroopCarrier (tied), Renault Trafic with other models bringing up the rear.

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## REVISION OF VEHICLE STANDARDS BULLETIN 5

Transport for NSW recently revised Vehicle Standards Bulletin 5A and 5B and opened the draft to Public Comment. As the leading aftermarket seat supplier and a key stakeholder in the process, Techsafe Seating engaged in the review process with a number of engineering and certification bodies and submitted a detailed feedback response. We actively support and facilitate the progression of new and safer vehicle standards as part of our absolute commitment occupant safety. The document is still at the draft stage and we will update clients as new developments occur.

### **Major proposed revisions include:**

- a) Combining the requirements of VSB 5A and VSB 5B in the one document
- b) Removal of side-facing seats due to the risk they pose to their occupants
- c) Introduction of shoulder marking labels to indicate the range of occupants who can use the seat based on their shoulder heights
- d) Changes to the categorisation of Category 2 and Category 3 seats to revise the lower age ranges of occupants allowed to use the seats
- e) Introduction of anti submarining features
- f) Removal of child safety harnesses due to difficulties in using them correctly and their likelihood of promoting submarining
- g) Introducing the requirement for Category 2 and 3 seats to have seatbelt anchorages located on the seat structure

**A full text of the major revisions to this Bulletin along with an explanatory section is contained within the draft VSB5 document which can be obtained by contacting us [sales@techsafeseating.com.au](mailto:sales@techsafeseating.com.au) or Freecall 1800 033 119.**



# PRODUCT & SERVICE UPDATE

## SEVEN SEAT CONVERSIONS TO SUIT:

**RETROSEAT**  
SUV & WAGON SEATING

### Toyota Kluger

For photos and more information view the Case Study here: [www.techsafeseating.com.au/case-study/recreation-and-private/case-studytoyota-kluger-suv-7-seatconversion](http://www.techsafeseating.com.au/case-study/recreation-and-private/case-studytoyota-kluger-suv-7-seatconversion)



### Nissan X-Trail T-31

For more information go to: [www.techsafeseating.com.au/blogs/new-articles/new-product-releasenissan-t31-x-trail-suv-7-seatconversion](http://www.techsafeseating.com.au/blogs/new-articles/new-product-releasenissan-t31-x-trail-suv-7-seatconversion)



### Jeep Grand Cherokee WK

For more information go to: [www.techsafeseating.com.au/blogs/new-articles/long-awaited-release-jeep-grand-cherokee-wk-7-seat-conversion](http://www.techsafeseating.com.au/blogs/new-articles/long-awaited-release-jeep-grand-cherokee-wk-7-seat-conversion)



### BMW X-5 E-70

For more information go to: [www.techsafeseating.com.au/blogs/new-articles/new-product-release-bmw-x-5-suv-7-seat-conversion](http://www.techsafeseating.com.au/blogs/new-articles/new-product-release-bmw-x-5-suv-7-seat-conversion)



**These products are now in stock ready for immediate purchase.  
Refer to the RetroSeat Price List/s for product details and pricing.**

## PRODUCT & SERVICE UPDATE - BEDFOLD OPTION UNAVAILABLE UNTIL ADVISED

Supply of the BedFold option for CrewSeat range products is currently on hold until further notice. We are reviewing the performance of the current design mechanism in order to ensure that all product we supply is consistently of the highest quality and ease of use. If necessary, this will result in a new and improved design and operation of this feature. We hope to expedite this process and will advise clients once the BedFold option is again available for order.

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